REV. DR. MARTIN EDWARD LEE, D.MIN.

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EDUCATION

Doctor of Ministry, Concordia Seminary, St. Louis Missional Leadership: Organizational Stewardship Major Applied Project (MAP): Gospel Impact and Stewardship Tool (GIST): Visual Mapping to Discover Gospel Imperatives for Strategic Ministry Decisions	December 2021
Master of Divinity, Concordia Theological Seminary, Ft. Wayne Department of Practical Theology Thesis: Integrating Liturgy and Principles of Community Building	May 1997
Bachelor of Arts, Concordia University, Ann Arbor Communications and Classical Languages (Greek, Hebrew, Latin)	May 1992

SUMMARY OF PROFESSIONAL POSITIONS

LUTHERAN CHURCH - MISSOURI SYNOD

Council of Presidents – Transitional Specialist, Pacific Palisades, CA Council of Presidents – Transitional Specialist, Lawrence, KS Council of Presidents – Transitional Specialist, Pittsburgh, PA Council of Presidents – Transitional Specialist, St. John's, MI Council of Presidents – Transitional Specialist, Westland, MI Council of Presidents – Transitional Specialist, Glen Burnie, MD Council of Presidents – Transitional Specialist, Glen Burnie, MD Council of Presidents – Transitional Specialist, Kentwood, MI Council of Presidents – Transitional Specialist, Battle Creek, MI Pastor, Grace Lutheran Church, Leslie, MI Pastor, Trinity Lutheran Church, San Bernardino, CA Pastor, Trinity Lutheran Church, Montclair, CA

CHURCH ORGANIZERS FOUNDATION

Founder, Executive Director and Chief Investment Strategist

UBS PAINEWEBBER

Financial Advisor

UNITED STATES NAVY

Commissioned Officer (Chaplain Reserves)

February 2021 – July 2023 January 2020 – January 2021 December 2018 – December 2019 June 2017 – November 2018 January 2016 – March 2017 July 2014 – November 2015 August 2012 – February 2014 November 2010 – August 2012 November 2007 – October 2010 January 2001 – December 2006 August 1997 – September 2000

> Mason, Michigan September 9, 2002 - Present

Weehawken, NJ September 7, 1999 – September 9, 2002

> **Newport, RI** March 24, 1995 – June 2001

United States

PROFESSIONAL EXPERIENCE

LUTHERAN CHURCH – MISSOURI SYNOD

Council of Presidents – Transitional Specialist

United States November 1, 2010 – Present

Major Accomplishments Overall:

- Invited by five District Presidents to lead intentional change and transition for eight culturally diverse communities across the United States, directly impacting over 4,000 students, parents, staff, faculty, boards, and members (2010 2022)
- Completed 8 institution-wide strategic planning processes, including the creation of agreed to institution-wide measurements and benchmarks.
- Initiated a comprehensive study and planning process to achieve diversity goals (2020 2022)
- Developed three teams of high functioning senior staff (2010-12; 2014-15, and 2017-18)
- Recognized for 25 years of service; Served eleven churches in five Districts of the Lutheran Church–Missouri Synod (LCMS) (2022)
- Completed shared governance training for over 200 administrative staff, faculty, and board members (2012-2022)
- Appointed to the Western Alliance thinktank assigned to envision the future of transitional ministry in three western districts of the LCMS (2021)
- Recognized by the Lutheran Transitional Ministry Association (LuTMA) Dean of Faculty as a leading transitional specialist in the country (2018)

Academics:

- Selected to join the LuTMA Faculty (2017)
- Contributed a chapter on the formation and utilization of Transition Teams for the LuTMA training and credentialing curriculum (2021)
- Contributed a new chapter on the complimentary use of Organizational Learning Theory in conjunction with Systems Theory for the LuTMA training and credentialing curriculum (2021)
- Co-authored the online curriculum for LuTMA basic education training program (2019 2022)
- Developed a process map as a guide for the change and transitional work which is in use by many transitional specialists (2019)

Administration:

- Strengthened congregational relations and community reputation by successfully resolving church worker sexualized behavior misconduct accusation and legal liability ramifications in Michigan District; implemented a shared governance model to provide increased protection against blurred boundaries (2018)
- Resolved church worker financial misconduct accusation in Eastern District (2019)
- Led key employee succession plans in the Michigan, Southeastern, and Eastern Districts (2014, 2015, and 2018)
- Implemented a revised staffing configuration for three churches and reduction in force at three churches (2014 2017)

Finance and Advancement:

- Directed five first-time "Charity of Choice" 5k fundraisers, raised over \$40,000 (2012 2022)
- Completed fundraising for, and construction of church and school offices, and the addition of a coffee shop and open space (2015)
- Secured no-gaps benefits plan coverage for transitional specialists (2020)
- Partnered with executive leadership and Kellogg benefit plan consultant to study and propose a 67-person benefit plan to improve employee relations and benefits and reduce expenses (2011)
- Trained senior leadership team in root cause analysis and cause mapping for diagnostic problem solving related to early learning center budget and employee hours (2017)
- Led the collaboration, design, and implementation of a shared budget model between two churches and their partner schools (2011, 2015)

CHURCH ORGANIZERS FOUNDATION

Mason, Michigan

September 9, 2002 - Present

Founder, Executive Director and Chief Investment Strategist

Major Accomplishments Overall:

- Leveraged **Voyant Financial** and **Crescendo Total Planned Giving** resources allowing for successful servicing and asset gathering of \$52.7 million in advisory assets and \$10.1 million in assets under management as of December 2021 (2016-2021)
- Defined Church Organizers Foundation's core value as helping private clients and nonprofit organizations achieve strategic goals through deployment of resources for both programmatic impact and financial sustainability, a dual bottom line (2021)
- Created a consulting tool to assist nonprofits in identifying true costs and programmatic impact for achieving strategic imperatives (2021)
- Established a portfolio management team (2021)
- Surpassed Church Organizers Foundation's goals for strategic and charitable impact by offering increased year-over-year asset management, financial planning, and consulting services for free to 501(c)(3) charitable organizations (2016 2022)

Operations:

- Developed and launched a 2-Year Financial Advisor Trainee and Internship program (2021)
- Completed registration of Church Organizers Foundation as a Registered Investment Advisory (RIA) firm with the states of California and Michigan (2016)
- Partnered with **Charles Schwab-TD Ameritrade** with over \$8 trillion assets under management as of January 2022 (2016 Present)
- Partnered with LPL Financial with \$5.9 billion in revenue in 2020, and over \$1.1 trillion in advisory and brokerage assets as of August 2022 (2002 2007; 2013 2016)
- Completed registration of Church Organizers Foundation with Securities Exchange Commission (SEC) in the Electronic Data, Gathering, Analysis and Retrieval (EDGAR) System (2018)

• Development a comprehensive online library to provide stewardship resources to leaders in nonprofit organizations on finance, staffing, and governance (2020)

Asset Gathering and Partnerships:

- Gathered \$10 million in fee-based assets under management (2016 2022)
- Provided estate and financial planning services to over \$52.7 million (2016 2022)
- Recruited and trained thirteen financial advisors (2002 2022)
- Established partnerships with financial professionals increasing annual revenue by 157% (2006 2007)

TRINITY LUTHERAN CHURCH

Pastor

San Bernardino, CA

January 2001 - December 2006

Major Accomplishments Overall:

- Supervised the training and onboarding of the next settled pastor (2004-2006)
- Collaborated with Latino ministry to combine resources and activity to revision ministry together (2003)
- Facilitated annual community outreach programs to provide education, recreation, and family support to underserved community (2003 2006)
- Delivered revitalization resources to the leadership in marketing and expanding missional reach (2002)

UBS PAINEWEBBER

Weehawken, NJ (Riverside, CA)

Financial Advisor

September 7, 1999 – September 9, 2002

Major Accomplishments Overall:

- Negotiated a partnership managing over \$40 million (2000)
- Ranked 12th nationally in a class of 135 financial advisors based on accumulated assets and revenue (2000)
- Exceeded the \$16 million level one assets gathered by year two goal (2001)
- Achieved level one classification by gathering over \$7 million assets in year one goal (2000)
- Raised \$2 million for an AIG fixed income offering enabling the branch office to achieve a monthly production record (2001)
- Completed the UBS PaineWebber 2-year financial advisory training program (2001)

Select Recognition and Awards:

- Invited to form a partnership with over \$100 million (2001)
- Recruited by Salomon Smith Barney/Citibank with a nearly \$200,000 sign on bonus (2002)
- Invited to participate in the UBS PaineWebber Master Asset Management training program in Pasadena, CA (2001)
- Invited to participate in advanced financial and estate planning at Pacific Life headquarters in Los Angeles, CA (2001)

• Invited to participate in advance wealth management training at the Hartford headquarters in Hartford, CT (2000)

TRINITY LUTHERAN CHURCH

Pastor

Montclair, CA

August 1997 – September 2002

Major Accomplishments Overall:

- Led the congregation through a process of reflection to prepare realize revitalization (1999)
- Initiated a building use partnership a third party to increase annual revenue by 32% (1999)
- Strengthened the focus on strategic opportunities and creative staffing achieving financial sustainability (1999)
- Completed a playground building project and enhance the facilities for a much-needed public community space (1998)

UNITED STATES NAVY

Commissioned Officer

Major Accomplishments Overall:

- Graduated from the US Navy Chaplain's School on the Naval War College in Newport, Rhode (1997)
- Accepted reserve duty at Naval Station Great Lakes (1996)
- Accepted active-duty orders to the US Navy Training Center in San Diego, CA for Chaplain's School Training (1995)

SELECT ARTICLES and PAPERS from 2016 – 2022

"The Social Economics of LCMS Stewardship Practice: Aligning God's Supply with Ministry and Missional Goals," approved for publication in *Lutheran Mission Matters: Journal of the Lutheran Society of Missions*, November 2022.

"LCMS Organizational Stewardship in the Age of Financialization," Course Curriculum and Syllabus written for D.MIN. *Missional Leadership* independent study, Concordia Seminary, November 2019.

"Organizational Forgetting," Submitted in partial fulfillment of D.MIN. *DM9732 – Organizational Learning and the Intentional Interim Pastor*. Concordia Seminary, May 9, 2019.

"The Economic Impact of Autonomy in the Lutheran Church History," Submitted in partial fulfillment of D.MIN. *DM* – 912, *Historical Theology Today*. August 24, 2017.

"Applying Human Performance Improvement Theory and Methods to LCMS Church and School Partnerships," Submitted in partial fulfillment of D.MIN. *Wrap-around Course: Diagnostic Problem Solving – Root Cause Analysis.* Concordia Seminary, May 19, 2016.

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Newport, RI

March 24, 1995 – June 2001

SELECT PRESENTATIONS from 2017 – 2022

Invited to present, "Ministry Mapping: Fostering Congregational Sustainability During Transition Times." Interim Ministry Network, Online presentation on November 3, 2023.

Invited to present on, "Organizational Learning Theory and Practice. How Congregations Learn: Knowledge Acquisition, Sharing, Storing, and Retrieving." Workshop I and II Theory/Practicum, Ashland Theological Seminary, Ministry Exchange, Michigan District of the Nazarene Conference Center, Grand Ledge, MI September 28, 2019.

Invited to present on, "Group Learning Event – Critical Incident Report (CIR)," Intentional Interim Ministry Continuing Education Conference, Michindoh Conference Center, Hillsdale, MI, October 2018.

Invited to present on, "Change." IIM Credentialing Course, National Association of Lutheran Interim Pastors, Basic Education for Intentional Interim Ministry, Concordia Seminary, St. Louis, MO, May 1 – 5, 2017.

PROFESSIONAL LICENSING

Series 24 – General Securities Principal Examination (Principal/Supervisory Exam) Issued by FINRA, January 11, 2003

Masters Certificate in Advisory Asset Management Issued by UBS PaineWebber, March 2000

Series 7 – General Securities Representative Examination (General Industry/Products Exam) Issued by FINRA, December 4, 1999

SEI – Securities Industry Essentials Examination (General Industry/Products Exam) Issued by FINRA, June 22, 2016

Series 65 – Uniform Investment Advisor Law Exam (State Securities Law Exam) Issued by FINRA, December 20, 1999

Series 63 – Uniform Securities Agent State Law Exam (State Securities Law Exam) Issued by FINRA, December 28, 1999

FINANCIAL ADVISORY HONORS/AWARDS

LPL Financial Branch Development Grant (\$26,000)

2014

Rev. Dr. Martin Edward Lee, D.Min

Pacific Life Award for Portfolio Management and over \$1 million placed	2014
Jackson National Life Award Portfolio Management and over \$2.5 million placed	2013
Hartford Life Portfolio Management Award and over \$3 million placed	2006
UBS PaineWebber Level One Financial Advisor bonuses (\$14,500)	2000 - 2001

COMMUNITY ENGAGEMENT/INVOLVEMENT

5k Run & Walk for Your "Charity of Choice" Fundraiser

- *Race Director*, Pacific Palisades, CA, raised over \$20,000 to assist a homeless person (2022)
- *Race Director*, Pacific Palisades, CA, raised over \$5,000 to assist STAR Preschool (2022)
- *Race Director,* Glen Burnie, MD, raised over \$10,000 to provide financial assistance for elementary education (2014)
- *Race Director,* Battle Creek, MI, raised over \$5,000 to provide financial assistance for elementary education and other charities (2012)
- *Race Director*, Leslie, MI, raised over \$2,000 to provide financial assistance for the community charities (2010)

Housing for the Homeless

- Provided overnight shelter, shower, food, and activities for women in Pacific Palisades, CA (2022)
- Purchased a van for a homeless man Orlando, Florida (2022)
- Provided overnight shelter, shower, food and activities for women and children in Glen Burnie, MD (2014)
- Provided overnight shelter, shower, food, and activities for a homeless person in Lansing, MI (2016)
- Provided three months of overnight shelter, shower, food, and activities for a homeless man (2000)

Interim Ministry Conference

Chair, Board of Directors (2020) Member, Board of Directors (2014 – 2020) Major contributor to the quarterly publication, "Transition Times" (2017 – 2021)

COLLEGIATE HONORS/LEADERSHIP

Invited by the Student Government to deliver Student Body Speech for at the installation service of President Schmiel,	
Concordia University, Ann Arbor	1991
NAIA Division II All Conference	1988 - 1991
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Soccer Player	
Soccer Team Captain	1989 - 1991
Voted Homecoming Court	1988 - 1991
Resident Assistant (RA)	1990
Chair Student Public Review Council (SPRC) Student Government	1990
Spiritual Life Representative (SLR)	1989
Largest athletic scholarship of all sports	1989
Coach's Award	1988
Most Valuable Player (MVP) Award	1988

PERSONAL INTERESTS

Marathons/Ultra. Boston (2021), Grand Rapids (2019, 2008), Detroit (2010), Chicago (2012), Bay City (2009), Placerville (1995).

Learning Trips. Bejing and Manila (1988), and Red Lake, Ontario (1991), Malawi (1992), Austraila (1995 and 2019).